

Springdale Chamber of Commerce
 Combined Balance Sheet
 October 31, 2018

ASSETS

Organizational Funds

Chamber of Commerce

Checking and Savings	\$	269,700.28	
Accounts Receivable	\$	123,363.86	
Other Current Assets		\$21,349.16	
Fixed Assets	\$	<u>496,925.84</u>	
Total Assets			\$ 911,339.14

Ignite Springdale

Checking and Savings	\$	49,561.24	
Accounts Receivable	\$	1,779.17	
Other Current Assets	\$	<u>110,000.00</u>	
Total Assets			\$ 161,340.41

Total Organizational Funds/Current Assets \$ 1,072,679.55

Community Funds

Springdale Education and Scholarship Foundation*

Checking and Savings	\$	25,077.93	
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Leadership Springdale**

Checking and Savings	\$	<u>5,396.72</u>	
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Total Community Funds/Current Assets \$ 30,474.65

TOTAL CURRENT ASSETS (ALL ACCOUNTS)

\$ 1,103,154.20

* (A Separate 501 C-3 Organization)

** (A Special Account for Leadership Activities)

LIABILITES AND EQUITY

Organizational Funds

Chamber of Commerce

Accounts Payable	\$	4,744.35	
Other Current Liabilities	\$	532,496.58	
Long Term Liabilities	\$	<u>28,255.80</u>	
Total Liabilities			\$ 565,496.73
Equity			<u>\$ 345,842.41</u>
Total Liabilities and Equity			\$ 911,339.14

Ignite Springdale

Accounts Payable			
Notes Payable			
Due to Chamber	\$	100.00	
Total Liabilities		<u>\$ 100.00</u>	
Equity	\$	<u>161,240.41</u>	
Total Liabilities and Equity			\$ 161,340.41

Total Organizational Funds/Liabilities and Equity \$ 1,072,679.55

Community Funds

Springdale Education and Scholarship Foundation

Accounts Payable (AT&T to Ignite Springdale)	\$	-	
Total Liabilities		<u>\$ -</u>	
Fund Balance	\$	<u>25,077.93</u>	
Total Liabilities and Equity			\$ 25,077.93

Leadership Springdale

Fund Balance	\$	<u>5,396.72</u>	
Total Liabilities and Equity			\$ 5,396.72

Total Community Funds/Liabilities and Equity \$ 30,474.65

TOTAL LIABILITES AND EQUITY (ALL ACCOUNTS)

\$ 1,103,154.20

Springdale Chamber of Commerce
Balance Sheet Prev Year Comparison
As of October 31, 2018

	Oct 31, 18	Oct 31, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10001 · Arvest Checking-Operations	93,381.88	221,681.25	-128,299.37	-57.9%
10002 · Arvest Checking-Reserves	150,329.52	200,486.17	-50,156.65	-25.0%
10005 · Checking-Benevolent Fund	10,772.71	10,819.17	-46.46	-0.4%
10007 · Benevolent fund reserves	15,106.23	15,089.30	16.93	0.1%
10020 · Petty Cash	109.94	109.94	0.00	0.0%
Total Checking/Savings	269,700.28	448,185.83	-178,485.55	-39.8%
Accounts Receivable				
10031 · Accounts Receivable-Non Dues	123,363.86	137,748.12	-14,384.26	-10.4%
Total Accounts Receivable	123,363.86	137,748.12	-14,384.26	-10.4%
Other Current Assets				
10045 · Allowance for doubtful accounts	-570.00	-570.00	0.00	0.0%
10116 · Pre-paid expenses	21,919.16	25,126.20	-3,207.04	-12.8%
Total Other Current Assets	21,349.16	24,556.20	-3,207.04	-13.1%
Total Current Assets	414,413.30	610,490.15	-196,076.85	-32.1%
Fixed Assets				
10100 · Land	10,000.00	10,000.00	0.00	0.0%
10110 · Building, Grounds, Parking Lot	517,014.47	517,014.47	0.00	0.0%
10120 · Building, Work In Progress	340,259.41	301,578.10	38,681.31	12.8%
10130 · Equipment	203,039.16	138,882.92	64,156.24	46.2%
10140 · Furniture and Fixtures	75,818.82	75,818.82	0.00	0.0%
12500 · Accumulated Depreciation	-649,206.02	-612,006.02	-37,200.00	-6.1%
Total Fixed Assets	496,925.84	431,288.29	65,637.55	15.2%
TOTAL ASSETS	911,339.14	1,041,778.44	-130,439.30	-12.5%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20000 · Accounts Payable	4,744.35	33,807.66	-29,063.31	-86.0%
Total Accounts Payable	4,744.35	33,807.66	-29,063.31	-86.0%
Other Current Liabilities				
Payroll Liabilities				
AR Income Tax	3,981.00	0.00	3,981.00	100.0%
Total Payroll Liabilities	3,981.00	0.00	3,981.00	100.0%
20040 · Due to Ignite	5,212.49	5,212.49	0.00	0.0%
20060 · Accrued Salaries	29,448.89	29,448.89	0.00	0.0%
20070 · Accrued expenses	44,347.05	14,000.00	30,347.05	216.8%
22300 · Deferred revenue - dues	222,499.02	216,915.65	5,583.37	2.6%
22400 · Deferred revenue - non-dues	207,008.13	334,335.06	-127,326.93	-38.1%
22500 · Deferred Revenue - Contracts	20,000.00	0.00	20,000.00	100.0%
23010 · NP - First Security	0.00	159,483.86	-159,483.86	-100.0%
Total Other Current Liabilities	532,496.58	759,395.95	-226,899.37	-29.9%
Total Current Liabilities	537,240.93	793,203.61	-255,962.68	-32.3%
Long Term Liabilities				
25000 · Note payable - vehicle	28,255.80	0.00	28,255.80	100.0%
Total Long Term Liabilities	28,255.80	0.00	28,255.80	100.0%
Total Liabilities	565,496.73	793,203.61	-227,706.88	-28.7%

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11/08/18

Accrual Basis

Springdale Chamber of Commerce
Balance Sheet Prev Year Comparison
As of October 31, 2018

	<u>Oct 31, 18</u>	<u>Oct 31, 17</u>	<u>\$ Change</u>	<u>% Change</u>
Equity				
30001 · Fund Balance	185,337.67	185,337.67	0.00	0.0%
32000 · Unrestricted Net Assets	112,127.38	38,564.88	73,562.50	190.8%
Net Income	48,377.36	24,672.28	23,705.08	96.1%
Total Equity	<u>345,842.41</u>	<u>248,574.83</u>	<u>97,267.58</u>	<u>39.1%</u>
TOTAL LIABILITIES & EQUITY	<u>911,339.14</u>	<u>1,041,778.44</u>	<u>-130,439.30</u>	<u>-12.5%</u>

Springdale Chamber of Commerce

Profit & Loss

11/08/18

October 2018

Accrual Basis

	Oct 18
Income	
40000 · Revenues	
40001 · Membership Dues	43,915.10
40044 · Reimbursed Expenses	-866.23
Total 40000 · Revenues	43,048.87
40005 · Government Contracts	52,452.89
50000 · Program and Event Revenue	
50500 · Government / Political Affairs	
50504 · Fees	5,672.80
50506 · Sponsorships	11,773.00
50507 · Registrations	45,430.00
Total 50500 · Government / Political Affairs	62,875.80
50600 · Chickin, Peelin' and Politicin'	
50607 · Registrations	200.00
Total 50600 · Chickin, Peelin' and Politicin'	200.00
50700 · Membership Programs	
50704 · Fees	300.00
50706 · Sponsorships	333.33
50707 · Registrations	631.00
Total 50700 · Membership Programs	1,264.33
51000 · City Future/Planning Retreats	
51006 · Sponsorships	20,000.00
Total 51000 · City Future/Planning Retreats	20,000.00
51100 · Leadership	
51106 · Sponsorships	2,892.33
51107 · Registrations	4,248.89
Total 51100 · Leadership	7,141.22
51300 · Workforce Programs and Summit	
51305 · Sales	16,000.00
51306 · Sponsorships	0.00
51307 · Registrations	0.00
Total 51300 · Workforce Programs and Summit	16,000.00
Total 50000 · Program and Event Revenue	107,481.35
Total Income	202,983.11
Gross Profit	202,983.11
Expense	
60000 · Expenses	
61000 · Employee Costs	
61001 · Salaries and Wages	83,486.10
61002 · Payroll Taxes	5,081.83
61003 · Insurance Costs	
61004 · Health Employees	5,330.50
61005 · Dental Employees	616.11
61006 · Misc. Insurance Employees	268.48
Total 61003 · Insurance Costs	6,215.09
61010 · Employee Retirement	4,557.90
Total 61000 · Employee Costs	99,340.92
62000 · Rent and Property Taxes	4,579.75

Springdale Chamber of Commerce

Profit & Loss

11/08/18

October 2018

Accrual Basis

	Oct 18
63000 · Vehicle Costs	
63010 · Vehicle Notes Payable	872.10
63025 · Fuel, Repairs and Maintenance	165.45
63030 · Mileage Reimbursements	342.40
Total 63000 · Vehicle Costs	1,379.95
64000 · Organizational Insurance	
64020 · Commercial Liability-Zurich	390.70
64030 · Vehicle-Zurich	273.07
Total 64000 · Organizational Insurance	663.77
65000 · Operational Costs	
65010 · Office Supplies	1,507.69
65025 · Office Meals and Food	199.32
65040 · Computer Contracts and Supplies	64.76
65060 · Software Licenses and Fees	383.63
65065 · Website and Domain Fees	295.15
65080 · Dues-Professional	1,020.18
65160 · Bldg., Grounds and Maint.	613.42
65170 · Janitorial Services/Supplies	500.00
65180 · Utilities	
65190 · AEP/Swepeco	450.43
65200 · SourceGas	23.27
65210 · Springdale Water	122.78
65230 · Telephone and Cable	
65240 · Office Phone Service-Cox	677.18
65250 · Cellular Phone-AT&T	102.81
65270 · Cable-Cox Communication	250.90
Total 65230 · Telephone and Cable	1,030.89
Total 65180 · Utilities	1,627.37
65280 · Postage-Operational	1,327.84
65300 · Credit Card Fees	805.39
65330 · Contributions/Miscellaneous	267.20
65340 · Depreciation Expense	3,100.00
Total 65000 · Operational Costs	11,711.95
Total 60000 · Expenses	117,676.34
60100 · Interest Expense	0.00
70000 · Program and Event Expenses	
75000 · Government / Political Affairs	
75040 · Food/Beverage	8,757.07
75050 · Hotel/Motel	11,866.21
75130 · Printing	650.00
75180 · Travel	9,466.82
Total 75000 · Government / Political Affairs	30,740.10
78000 · Leadership and Jr. Leadership	
78030 · Entertainment and Fees	1,500.00
78040 · Food/Beverage	135.60
78100 · Material and Supplies	2,146.18
Total 78000 · Leadership and Jr. Leadership	3,781.78
79000 · City Future/Planning Retreats	
79050 · Hotel/Motel	8,218.95
79140 · Registrations and Fees	4,711.74
Total 79000 · City Future/Planning Retreats	12,930.69

Springdale Chamber of Commerce
Profit & Loss
October 2018

	<u>Oct 18</u>
81000 · Membership Programs/Events	
81100 · Material and Supplies	5.26
81150 · Rentals	150.00
81160 · Reimbursable Expenses	109.50
Total 81000 · Membership Programs/Events	<u>264.76</u>
82000 · Chamber Ambassadors	
82100 · Material and Supplies	59.85
82160 · Reimbursable Expenses	109.50
Total 82000 · Chamber Ambassadors	<u>169.35</u>
83000 · Workforce Programs	
83030 · Entertainment and Fees	0.00
83040 · Food/Beverage	81.76
Total 83000 · Workforce Programs	<u>81.76</u>
84000 · Baseball Activities	
84150 · Rentals	15,000.00
Total 84000 · Baseball Activities	<u>15,000.00</u>
85000 · Ignite Springdale Programs	
85030 · Entertainment and Fees	7,075.00
Total 85000 · Ignite Springdale Programs	<u>7,075.00</u>
90000 · Economic Development Programs	
90180 · Travel	75.12
Total 90000 · Economic Development Programs	<u>75.12</u>
Total 70000 · Program and Event Expenses	<u>70,118.56</u>
Total Expense	<u>187,794.90</u>
Net Income	<u><u>15,188.21</u></u>

Springdale Chamber of Commerce
Profit & Loss Budget Performance

October 2018

Accrual Basis

	Oct 18	Budget	Jan - Oct 18	YTD Budget	Annual Budget
Income					
40000 - Revenue					
40001 - Membership Dues	43,915.10	40,000.00	416,541.89	400,000.00	480,000.00
40040 - Interest Earned-Operations	0.00		480.00		
40041 - Interest Earned-Borrowed	0.00		22.63		
40044 - Reimbursed Expenses	-868.23		-2,943.11		
40050 - Miscellaneous Income	0.00	1,000.00	1,817.80	4,000.00	5,000.00
40060 - Contribution Income	0.00	250.00	0.00	1,000.00	1,000.00
Total 40000 - Revenues	43,046.87	41,250.00	415,919.27	405,000.00	486,000.00
40005 - Government Contracts	52,452.89	42,916.00	480,284.80	429,168.00	515,000.00
40100 - Ignite Springdale Income	0.00	0.00	50,000.00	50,000.00	60,000.00
50000 - Program and Event Revenue					
50050 - Board of Directors					
50054 - Fees	0.00	0.00	2,025.00	2,400.00	2,400.00
Total 50050 - Board of Directors	0.00	0.00	2,025.00	2,400.00	2,400.00
50100 - Annual Meeting	0.00	0.00	96,341.29	96,250.00	96,250.00
50106 - Sponsorships	0.00	0.00	11,300.00	11,000.00	11,000.00
50107 - Registrations	0.00	0.00	107,641.29	107,250.00	107,250.00
Total 50100 - Annual Meeting	0.00	0.00	2,900.00	2,000.00	2,000.00
50200 - Springdale Artwork Program					
50205 - Sales	0.00	0.00	2,900.00	2,000.00	2,000.00
Total 50200 - Springdale Artwork Program	0.00	0.00	2,900.00	2,000.00	2,000.00
50300 - Education Programs					
50305 - Sales	0.00	0.00	18,250.00	17,500.00	17,500.00
50306 - Sponsorships	0.00	0.00	105,800.00	110,000.00	110,000.00
Total 50300 - Education Programs	0.00	0.00	124,050.00	127,500.00	127,500.00
50400 - Golf Tournament					
50406 - Sponsorships	0.00	0.00	38,126.00	40,000.00	40,000.00
50407 - Registrations	0.00	0.00	18,360.00	21,500.00	21,500.00
50408 - Reimbursements	0.00	0.00	371.00		
Total 50400 - Golf Tournament	0.00	0.00	57,857.00	61,500.00	61,500.00
50500 - Government / Political Affairs					
50504 - Fees	5,672.80	0.00	5,672.80	40,000.00	40,000.00
50506 - Sponsorships	11,773.00	0.00	11,773.00	40,000.00	40,000.00
50507 - Registrations	45,430.00	0.00	45,430.00	35,000.00	35,000.00
Total 50500 - Government / Political Affairs	62,875.80	0.00	62,875.80	75,000.00	75,000.00
50600 - Chickin, Peelin' and Politicin'					
50606 - Sponsorships	0.00	75,000.00	71,366.00	75,000.00	75,000.00
50607 - Registrations	200.00	7,500.00	7,600.00	7,500.00	7,500.00
Total 50600 - Chickin, Peelin' and Politicin'	200.00	82,500.00	78,966.00	82,500.00	82,500.00
50700 - Membership Programs					
50704 - Fees	300.00	500.00	4,537.83	5,000.00	6,000.00
50706 - Sponsorships	333.33	3,125.00	23,509.05	31,250.00	37,500.00
50707 - Registrations	631.00	666.00	12,593.85	6,668.00	8,000.00
Total 50700 - Membership Programs	1,264.33	4,291.00	40,640.73	42,918.00	51,500.00
51000 - City Futures/Planning Retreats					
51006 - Sponsorships	20,000.00	12,500.00	20,000.00	12,500.00	12,500.00
51007 - Registrations	0.00	2,400.00	0.00	2,400.00	2,400.00
Total 51000 - City Future/Planning Retreats	20,000.00	14,900.00	20,000.00	14,900.00	14,900.00
51100 - Leadership					
51106 - Sponsorships	2,892.33	1,666.00	18,926.44	16,668.00	20,000.00
51107 - Registrations	4,248.89	3,555.55	33,632.77	24,888.85	32,000.00
Total 51100 - Leadership	7,141.22	5,221.55	52,559.21	41,556.85	52,000.00
51200 - Websites/Newsletters					
51206 - Sponsorships	0.00	3,000.00	21,225.78	29,000.00	35,000.00
Total 51200 - Websites/Newsletters	0.00	3,000.00	21,225.78	29,000.00	35,000.00

Springdale Chamber of Commerce
Profit & Loss Budget Performance

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11/08/18

October 2018

Actual Basis

	Oct 18	Budget	Jan - Oct 18	YTD Budget	Annual Budget
51300 - Workforce Programs and Summit					
51305 - Sales	16,000.00	0.00	29,000.00	0.00	20,000.00
51306 - Sponsorships	0.00	0.00	0.00	0.00	90,000.00
51307 - Registrations	0.00	0.00	0.00	0.00	10,000.00
Total 51300 - Workforce Programs and Summit	16,000.00	0.00	29,000.00	0.00	120,000.00
Total 50000 - Program and Event Revenue	107,481.35	109,912.55	599,770.81	586,524.85	731,550.00
Total Income	202,983.11	194,078.55	1,545,974.88	1,470,692.85	1,792,550.00
Gross Profit	202,983.11	194,078.55	1,545,974.88	1,470,692.85	1,792,550.00
Expense					
60000 - Expenses					
61000 - Employee Costs					
61001 - Salaries and Wages	83,486.10	87,500.00	885,229.60	875,000.00	1,050,000.00
61002 - Payroll Taxes	5,081.63	6,456.00	63,750.14	64,584.00	77,500.00
61003 - Insurance Costs					
61004 - Health Employees	5,330.50	5,625.00	60,173.92	56,250.00	67,500.00
61005 - Dental Employees	616.11	565.00	7,868.02	5,630.00	7,000.00
61006 - Misc. Insurance Employees	208.48	417.00	1,372.50	4,166.00	5,000.00
Total 61003 - Insurance Costs	6,215.09	6,627.00	69,414.44	66,246.00	79,500.00
61009 - 401 K Administrative Fee	0.00	0.00	0.00	1,666.00	2,000.00
61010 - Employee Retirement	4,557.90	3,667.00	46,980.70	36,666.00	44,000.00
Total 61000 - Employee Costs	99,340.92	104,418.00	1,065,374.88	1,044,162.00	1,253,000.00
62000 - Rent and Property Taxes	4,579.75	6,000.00	4,579.75	6,000.00	6,000.00
63000 - Vehicle Costs					
63010 - Vehicle Notes Payable	872.10	1,000.00	4,360.50	10,000.00	12,000.00
63025 - Fuel, Repairs and Maintenance	165.45	75.00	2,171.99	750.00	900.00
63030 - Mileage Reimbursements	342.40		622.18		
63000 - Vehicle Costs - Other	0.00		1,425.64		
Total 63000 - Vehicle Costs	1,379.95	1,075.00	8,580.31	10,750.00	12,900.00
64000 - Organizational Insurance					
64010 - Workers Compensation-EA	0.00	375.00	2,372.00	3,750.00	4,500.00
64020 - Commercial Liability-Zurich	390.70	0.00	3,407.66	8,400.00	10,500.00
64030 - Vehicle-Zurich	273.07		2,349.57		
64040 - Bonds-Board & Empl-Philadelphia	0.00	125.00	1,690.00	1,250.00	1,500.00
Total 64000 - Organizational Insurance	663.77	500.00	9,819.23	13,400.00	16,500.00
65000 - Operational Costs					
65010 - Office Supplies	1,507.69	950.00	12,268.21	13,100.00	15,000.00
65025 - Office Meals and Food	196.32	500.00	2,721.30	5,000.00	6,000.00
65030 - Computer Equipment	0.00	1,250.00	1,404.89	5,000.00	5,000.00
65040 - Computer Contracts and Supplies	64.76	625.00	4,074.50	6,250.00	7,500.00
65050 - Office Equipment-Leases	0.00	1,000.00	10,270.90	10,500.00	12,500.00
65060 - Software Licenses and Fees	383.63	500.00	3,836.30	4,000.00	4,500.00
65065 - Website and Domain Fees	295.15	1,667.00	16,578.74	16,666.00	20,000.00
65070 - Dues-Organization	0.00	1,000.00	6,118.13	3,000.00	5,500.00
65080 - Dues-Professional	1,020.18	1,000.00	5,430.43	9,000.00	11,000.00
65090 - Professional Fees/Licenses	0.00	0.00	16,411.00	35,000.00	36,000.00
65100 - Training					
65110 - Registration and Fees	0.00	0.00	6,697.68	10,000.00	10,000.00
65120 - Travel and Car Rental	0.00	0.00	3,972.45	3,000.00	3,000.00
65140 - Meals and Entertainment	0.00	0.00	1,964.04	3,000.00	3,000.00
65100 - Training - Other	0.00		1,730.83		
Total 65100 - Training	0.00	0.00	14,365.10	16,000.00	16,000.00
65160 - Bldg., Grounds and Maint.	613.42	0.00	9,424.27	25,000.00	25,000.00
65170 - Janitorial Services/Supplies	500.00	625.00	5,000.00	6,250.00	7,500.00
65180 - Utilities					
65190 - AEP/Swepco	450.43	500.00	3,646.22	5,000.00	6,000.00
65200 - SourceGas	23.27	125.00	1,263.35	1,625.00	2,000.00
65210 - Springdale Water	122.78	75.00	483.92	850.00	1,000.00
65220 - Waste Management	0.00	333.00	1,468.81	3,334.00	4,000.00

**Springdale Chamber of Commerce
Profit & Loss Budget Performance**

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11/08/18

Accrual Basis

October 2018

	Oct-18	Budget	Jan - Oct 18	YTD Budget	Annual Budget
65230 - Telephone and Cable					
65240 - Office Phone Service-Cox	677.18	640.00	6,386.26	6,420.00	7,700.00
65250 - Cellular Phone-AT&T	102.81	80.00	882.99	840.00	1,000.00
65260 - Cellular Phone-Allowances	0.00	237.50	1,925.76	2,375.00	2,850.00
65270 - Cable-Cox Communication	250.90				
Total 65230 - Telephone and Cable	1,030.89	957.50	9,382.51	9,635.00	11,550.00
Total 65180 - Utilities	1,627.37	1,960.50	16,274.81	20,444.00	24,550.00
65280 - Postage-Operational	1,327.84	225.00	2,999.45	2,250.00	2,700.00
65300 - Credit Card Fees	805.39	333.00	2,936.15	3,334.00	4,000.00
65310 - Bank Charges	0.00	80.00	196.98	840.00	1,000.00
65330 - Contributions/Miscellaneous	267.20	0.00	7,247.11	12,500.00	15,000.00
65340 - Depreciation Expense	3,100.00		31,000.00		
Total 65000 - Operational Costs	11,711.05	10,745.50	168,588.27	194,134.00	217,750.00
Total 60000 - Expenses	117,676.34	122,739.50	1,256,942.44	1,268,446.00	1,506,150.00
60100 - Interest Expense					
70000 - Program and Event Expenses					
71000 - Board of Directors					
71040 - Food/Beverage	0.00		2,033.18		
71070 - Layout and Design	0.00		81.76		
71000 - Board of Directors - Other	0.00	355.00	0.00	3,540.00	4,250.00
Total 71000 - Board of Directors	0.00	355.00	2,114.94	3,540.00	4,250.00
72000 - Teacher Appreciation Event					
73040 - Food/Beverage	0.00	0.00	823.13	500.00	500.00
73100 - Material and Supplies	0.00	0.00	1,864.01	5,000.00	5,000.00
73110 - Miscellaneous	0.00	0.00	5,000.00	10,000.00	10,000.00
73170 - Scholarships, Awards and Gifts	0.00		2,184.68		
Total 73000 - Teacher Appreciation Event	0.00	0.00	9,902.12	15,500.00	15,500.00
74000 - Springdale Artwork Program					
74100 - Material and Supplies	0.00	250.00	1,734.30	500.00	500.00
Total 74000 - Springdale Artwork Program	0.00	250.00	1,734.30	500.00	500.00
75000 - Government / Political Affairs					
75040 - Food/Beverage	8,757.07	0.00	9,890.07	11,100.00	11,100.00
75050 - Hotel/Motel	11,866.21	0.00	11,866.21	8,000.00	8,000.00
75130 - Printing	650.00	0.00	650.00	3,300.00	3,300.00
75180 - Travel	9,466.82	0.00	9,466.82		
Total 75000 - Government / Political Affairs	30,740.10	0.00	31,873.10	22,400.00	22,400.00
76000 - Golf Tournament					
76030 - Entertainment and Fees	0.00	0.00	0.00	7,000.00	7,000.00
76100 - Material and Supplies	0.00	0.00	562.11	1,000.00	1,000.00
76110 - Miscellaneous	0.00	0.00	0.00	13,000.00	13,000.00
76140 - Registrations and Fees	0.00	0.00	8,441.09		
76170 - Scholarships, Awards and Gifts	0.00	0.00	16,895.42		
Total 76000 - Golf Tournament	0.00	0.00	25,898.62	21,000.00	21,000.00
77000 - Chickin, Paeelin' and Politicin'					
77020 - Commissions Earned	0.00	1,500.00	0.00	1,500.00	1,500.00
77040 - Food/Beverage	0.00	9,000.00	5,215.87	9,000.00	9,000.00
77080 - Lighting, Sound, Decorations	0.00	10,040.61	10,040.61	6,000.00	6,000.00
77100 - Material and Supplies	0.00	1,000.00	792.89	1,000.00	1,000.00
77150 - Rentals	0.00	2,500.00	1,049.15	2,500.00	2,500.00
Total 77000 - Chickin, Paeelin' and Politicin'	0.00	20,000.00	17,098.52	20,000.00	20,000.00
78000 - Leadership and Jr. Leadership					
78010 - Advertising and Marketing	0.00	500.00	0.00	4,000.00	5,000.00
78030 - Entertainment and Fees	1,500.00		1,500.00		
78040 - Food/Beverage	135.00		6,156.40		
78050 - Hotel/Motel	0.00		2,053.90		
78100 - Material and Supplies	2,146.18	400.00	3,883.75	3,200.00	4,000.00
78180 - Travel	0.00	0.00	1,850.00	2,500.00	2,500.00
78000 - Leadership and Jr. Leadership - Other	0.00	250.00	0.00	2,000.00	2,500.00
Total 78000 - Leadership and Jr. Leadership	3,781.78	1,150.00	15,444.05	11,700.00	14,000.00

**Springdale Chamber of Commerce
Profit & Loss Budget Performance**

October 2018

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Accrual Basis

	Oct 18	Budget	Jan - Oct 18	YTD Budget	Annual Budget
7900 - City Future/Planning Retreats					
7903 - Entertainment and Fees	0.00	6,000.00	0.00	6,000.00	6,000.00
7904 - Food/Beverage	0.00	1,500.00	0.00	1,500.00	1,500.00
7905 - Hotel/Motel	8,218.95	4,500.00	8,218.95	4,500.00	4,500.00
7908 - Lighting, Sound, Decorations	0.00	1,000.00	0.00	1,000.00	1,000.00
7910 - Material and Supplies	0.00		0.00		
7914 - Registrations and Fees	4,711.74		4,711.74		
Total 7900 - City Future/Planning Retreats	12,930.69	13,000.00	12,930.69	13,000.00	13,000.00
8100 - Membership Programs/Events					
8104 - Food/Beverage	0.00		2,732.78		
8105 - Hotel/Motel	0.00		500.00		
8110 - Material and Supplies	5.26	200.00	1,648.73	1,900.00	2,300.00
8115 - Miscellaneous	0.00		1,058.61		
8110 - Rentals	150.00	125.00	900.00	1,250.00	1,500.00
8116 - Reimbursable Expenses	109.50	100.00	109.50	1,000.00	1,200.00
8100 - Membership Programs/Events - Other	0.00		0.00		
Total 8100 - Membership Programs/Events	204.76	425.00	6,949.62	4,150.00	5,000.00
8200 - Chamber Ambassadors					
8204 - Food/Beverage	0.00	275.00	1,187.43	2,950.00	3,500.00
8210 - Material and Supplies	59.85		1,088.32		
8216 - Reimbursable Expenses	109.50		1,054.93		
Total 8200 - Chamber Ambassadors	169.35	275.00	3,330.68	2,950.00	3,500.00
8300 - Workforce Programs					
8303 - Entertainment and Fees	0.00	0.00	0.00	3,000.00	10,500.00
8304 - Food/Beverage	81.76	0.00	2,109.90	2,500.00	17,500.00
8305 - Hotel/Motel	0.00	0.00	0.00	1,500.00	3,000.00
8308 - Lighting, Sound, Decorations	0.00	0.00	0.00	0.00	7,000.00
8310 - Material and Supplies	0.00	0.00	0.00	500.00	2,000.00
8315 - Rentals	0.00	0.00	0.00	0.00	15,000.00
8317 - Scholarships, Awards and Gifts	0.00	0.00	0.00	0.00	1,000.00
8318 - Travel	0.00	0.00	0.00	0.00	2,000.00
Total 8300 - Workforce Programs	81.76	0.00	2,109.90	7,500.00	58,000.00
8400 - Baseball Activities					
8403 - Entertainment and Fees	0.00	10,000.00	0.00	25,000.00	25,000.00
8404 - Food/Beverage	0.00	0.00	0.00	5,000.00	5,000.00
8415 - Rentals	15,000.00		20,000.00		
Total 8400 - Baseball Activities	15,000.00	10,000.00	20,000.00	30,000.00	30,000.00
8500 - Ignite Springdale Programs					
8501 - Advertising and Marketing	0.00	0.00	0.00	2,500.00	2,500.00
8503 - Entertainment and Fees	7,075.00		39,611.50	1,000.00	1,000.00
8504 - Food/Beverage	0.00	250.00	288.09	1,000.00	1,000.00
8505 - Hotel/Motel	0.00	250.00	0.00	840.00	1,000.00
8510 - Material and Supplies	0.00	80.00	0.00	2,500.00	3,000.00
8511 - Miscellaneous	0.00	250.00	0.00	5,000.00	5,000.00
8514 - Registrations and Fees	0.00	0.00	0.00	550.00	550.00
8515 - Rentals	0.00	0.00	0.00		
Total 8500 - Ignite Springdale Programs	7,075.00	830.00	39,899.59	13,390.00	14,050.00
8700 - Annual Meeting					
8703 - Entertainment and Fees	0.00	0.00	8,100.00	7,500.00	7,500.00
8704 - Food/Beverage	0.00	0.00	19,669.13	23,000.00	23,000.00
8705 - Hotel/Motel	0.00		89.87		
8708 - Lighting, Sound, Decorations	0.00	0.00	13,368.71	13,500.00	13,500.00
8710 - Material and Supplies	0.00	0.00	456.01	2,500.00	2,500.00
8715 - Miscellaneous	0.00	0.00	0.00	600.00	600.00
8716 - Rentals	0.00	0.00	3,040.65	100.00	100.00
8718 - Travel	0.00	0.00			
Total 8700 - Annual Meeting	0.00	0.00	44,724.37	47,200.00	47,200.00

Springdale Chamber of Commerce
Profit & Loss Budget Performance

Accrual Basis

October 2018

	Oct 18	Budget	Jan - Oct 18	YTD Budget	Annual Budget
90000 - Economic Development Programs					
90010 - Advertising and Marketing	0.00	225.00	0.00	2,050.00	2,500.00
90030 - Entertainment and Fees	0.00	80.00	50.00	840.00	1,000.00
90040 - Food/Beverage	0.00	80.00	1,291.93	840.00	1,000.00
90050 - Hotel/Motel	0.00	80.00	0.00	840.00	1,000.00
90080 - Lighting, Sound, Decorations	0.00	200.00	0.00	2,100.00	2,500.00
90100 - Materials and Supplies	0.00	800.00	1,500.00	8,400.00	10,000.00
90140 - Registrations and Fees	75.12		281.98		
90180 - Travel	75.12	1,465.00	3,123.91	15,070.00	18,000.00
Total 90000 - Economic Development Programs	70,118.56	47,750.00	237,134.41	227,900.00	286,400.00
Total 70000 - Program and Event Expenses	187,794.90	170,489.50	1,497,597.52	1,498,346.00	1,792,550.00
Total Expense	15,188.21	23,589.05	48,377.36	-25,653.15	0.00
Net Income					

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Springdale Chamber of Commerce
Checks Written For The Month
October 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Paid Amount</u>
10/01/2018	EFT	Black Hills Energy		
				-23.27
TOTAL				-23.27
10/01/2018	EFT	Delta Dental		
				-110.82
TOTAL				-110.82
10/01/2018	EFT	Guardian		
				-616.11
TOTAL				-616.11
10/01/2018	EFT	UHS Premium Billing		
				-5,330.50
TOTAL				-5,330.50
10/01/2018	EFT	Southwestern Electric Power/AEP		
				-450.43
TOTAL				-450.43
10/10/2018	29024	AFLAC		
10/01/2018				-440.86
TOTAL				-440.86
10/10/2018	29025	American Heritage Life Insurance...		
10/01/2018				-188.86
TOTAL				-188.86
10/10/2018	29026	Arkansas Economic Developmen...		
09/19/2018				-1,500.00
TOTAL				-1,500.00
10/10/2018	29027	Brooke Morgan		
10/01/2018				-70.63
TOTAL				-70.63
10/10/2018	29028	Capitol City Speakers Bureau		
10/01/2018				-7,500.00
TOTAL				-7,500.00

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Springdale Chamber of Commerce
Checks Written For The Month
October 2018

Date	Num	Name	Memo	Paid Amount
10/10/2018	29029	Catering Unlimited		
09/21/2018				-109.20
09/21/2018				-218.41
09/25/2018				-5,215.87
09/28/2018				-117.87
10/01/2018				-81.76
TOTAL				-5,743.11
10/10/2018	29030	Cintas		
10/01/2018				-109.50
				-109.50
TOTAL				-219.00
10/10/2018	29031	Cox Communications		
10/05/2018				-250.90
				-445.62
TOTAL				-696.52
10/10/2018	29032	Eventures		
09/25/2018				-10,040.61
TOTAL				-10,040.61
10/10/2018	29033	First Security Bank	VOID:	
TOTAL				0.00
10/10/2018	29034	Fish Window Cleaning		
10/01/2018				-147.00
TOTAL				-147.00
10/10/2018	29035	GM Finanical		
09/28/2018				-872.10
10/08/2018				-872.10
TOTAL				-1,744.20
10/10/2018	29036	Har-Ber High School Yearbook		
09/25/2018				-50.00
TOTAL				-50.00
10/10/2018	29037	Heather Walker Clark	VOID:	
TOTAL				0.00

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Springdale Chamber of Commerce
Checks Written For The Month
October 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Paid Amount</u>
10/10/2018	29038	IF World		
09/25/2018				-302.91
09/25/2018				-1,587.06
09/25/2018				-295.15
10/01/2018				-64.76
TOTAL				-2,249.88
10/10/2018	29039	Ignite Springdale		
10/01/2018				-520.83
TOTAL				-520.83
10/10/2018	29040	Kiwanis	Jim Ed Reed	
10/05/2018			Jim Ed Reed	-143.60
TOTAL				-143.60
10/10/2018	29041	Multi-Craft Contractors		
10/05/2018				-266.42
TOTAL				-266.42
10/10/2018	29042	NWA Naturals		
10/01/2018				-15,000.00
TOTAL				-15,000.00
10/10/2018	29043	Ohnstad, Jeff		
10/03/2018				-1,500.00
TOTAL				-1,500.00
10/10/2018	29044	Professional Business SYS		
09/21/2018				-76.81
09/28/2018				-1,066.21
TOTAL				-1,143.02
10/10/2018	29045	Rhonda's Cleaning		
10/01/2018				-250.00
TOTAL				-250.00
10/10/2018	29046	Rodeo of the Ozarks		
10/05/2018				-500.00
TOTAL				-500.00

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Springdale Chamber of Commerce
Checks Written For The Month
 October 2018

Date	Num	Name	Memo	Paid Amount
10/10/2018	29047	Sarah's Cleaning		
10/01/2018				-250.00
TOTAL				-250.00
10/10/2018	29048	SHS Yearbook		
09/25/2018				-50.00
TOTAL				-50.00
10/10/2018	29049	Sir Speedy		
09/21/2018				-107.11
09/21/2018				-685.78
TOTAL				-792.89
10/10/2018	29050	Spring Street Grill		
09/19/2018				-325.96
09/19/2018				-123.47
09/25/2018				-139.93
09/28/2018				-117.71
TOTAL				-707.07
10/10/2018	29051	Springdale Country Club		
10/01/2018				-144.27
10/03/2018				-150.00
10/03/2018				-318.82
TOTAL				-613.09
10/10/2018	29052	Springdale Water		
10/01/2018				-59.35
TOTAL				-59.35
10/10/2018	29053	Total Lawn Care		
10/01/2018				-200.00
TOTAL				-200.00
10/10/2018	29054	Travelers Insurance		
10/05/2018				-390.70
				-273.07
TOTAL				-663.77
10/10/2018	29055	Wash Co Collector		
10/01/2018				-356.36
10/01/2018				-4,223.39
TOTAL				-4,579.75

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Springdale Chamber of Commerce Checks Written For The Month October 2018

Date	Num	Name	Memo	Paid Amount
10/10/2018	29056	AFS Business Solutions		
10/10/2018				-115.73
TOTAL				-115.73
10/10/2018	29057	First Security Bank		
10/01/2018				-41,000.00
TOTAL				-41,000.00
10/10/2018	29058	Heather Walker Clark		
09/01/2018				-3,593.75
10/01/2018				-3,500.00
TOTAL				-7,093.75
10/10/2018	29059	Mr. Marc Jordan		
10/11/2018				-4,711.74
TOTAL				-4,711.74
10/10/2018	1012	First Security Bank	Pay off Line of Credit	
			Pay off Line of Credit	-50,635.03
TOTAL				-50,635.03
10/15/2018	EFT	Security Bankcard Center		
		Spotify		-29.00
		AT&T		-102.81
		USPS		-6.70
		USPS		-13.40
		USPS		-250.00
		USPS		-6.70
		USPS		-6.70
		USPS		-6.70
		USPS		-6.70
		USPS		-6.70
		Walgreens		-5.26
		Name Badges		-59.85
		Tsheets		-90.00
		Sam's Club		-111.88
		Amazon		-28.99
		Office Depot		-166.32
		Sam's Club		-48.99
		Office Depot		-144.83
		Walmart		-81.90
		Office Depot		-40.37
		Mailchimp		-45.00
		EZ Mart		-6.25
		Kum & Go		-8.57
		Daylight Donuts		-16.08
		Name Badges		-217.87
		Monogram-It		-1,928.31
		Omni Hotel		-289.02

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Springdale Chamber of Commerce
Checks Written For The Month
October 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Paid Amount</u>
			Facebook	-83.12
			Delta Airlines	-494.09
TOTAL				-4,302.11
10/15/2018	EFT	American Express		
			Casey's General Store	-76.00
			Onstar	-20.00
			Zips Car Wash	-14.95
			Sam's Club	-54.50
			Around the World Travel - DC Flight	-263.20
			AMEX Fee's	-776.39
			Taco Loco	-21.00
			Taco Loco	-28.00
			Neals Cafe	-31.00
			Taco Loco	-35.00
			McAlister's	-23.22
			Zaxby's	-27.69
			Arby's	-21.41
			Taco Loco	-12.00
			ITunes	-9.99
			Imperial Coffee	-619.10
			Netflix	-15.35
			Adobe Creative Cloud	-104.97
TOTAL				-2,153.77
10/15/2018	EFT	Citibusiness Card		
			American Airlines	-75.12
TOTAL				-75.12
10/15/2018	eft	Ark Dept of Finance & Admin		
				-4,086.73
TOTAL				-4,086.73
10/30/2018	29060	MailCo		
10/30/2018				-1,024.24
				-650.00
TOTAL				-1,674.24
10/31/2018	eft	ADP		
				-8,891.46
TOTAL				-8,891.46

Ignite Springdale
Balance Sheet
As of October 31, 2018

	<u>Oct 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
10001 · Checking - Arvest	25,686.24
10004 · CD - Legacy	<u>23,875.00</u>
Total Checking/Savings	49,561.24
Accounts Receivable	
11000 · Accounts Receivable	<u>1,779.17</u>
Total Accounts Receivable	1,779.17
Other Current Assets	
Education Foundation	<u>110,000.00</u>
Total Other Current Assets	<u>110,000.00</u>
Total Current Assets	<u>161,340.41</u>
TOTAL ASSETS	<u>161,340.41</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
30001 · Due to Chamber	<u>100.00</u>
Total Other Current Liabilities	<u>100.00</u>
Total Current Liabilities	<u>100.00</u>
Total Liabilities	100.00
Equity	
30000 · Opening Balance Equity	88,456.12
32000 · Unrestricted Net Assets	74,407.88
Net Income	<u>-1,623.59</u>
Total Equity	<u>161,240.41</u>
TOTAL LIABILITIES & EQUITY	<u>161,340.41</u>

REVENUE ITEMS	CURRENT MONTH			Last 12 Month Comparison			YTD
	Oct-18	Oct-17	% of Change	Nov 17 - Oct 18	Nov 16 - Oct 17	% of Change	
Events							
Annual Meeting - January							
Revenue				\$ 106,755.29	\$ 109,980.00	-2.9%	\$ 107,641.29
Expenses				\$ 44,724.37	\$ 40,693.19	9.9%	\$ 44,724.37
Net Profit				\$ 62,030.92	\$ 69,286.81	-10.5%	\$ 62,916.92
Education Programs - Aug							
Revenue				\$ 120,377.00	\$ 121,304.00	-0.8%	\$ 124,050.00
Expenses				\$ 14,902.12	\$ 16,408.06	-9.2%	\$ 14,902.12
Net Profit				\$ 105,474.88	\$ 104,895.94	0.6%	\$ 109,147.88
Golf Tournament - May							
Revenue				\$ 57,317.00	\$ 58,793.00	-2.5%	\$ 57,857.00
Expenses				\$ 25,898.62	\$ 21,999.33	17.7%	\$ 25,898.62
Net Profit				\$ 31,418.38	\$ 36,793.67	-14.6%	\$ 31,958.38
Government Affairs - Fall							
Revenue	\$ 62,875.80			\$ 62,875.80	\$ 61,809.00	1.7%	\$ 62,875.80
Expenses	\$ 30,740.10			\$ 30,740.10	\$ 31,606.86	-2.7%	\$ 31,873.10
Net Profit	\$ 32,135.70			\$ 32,135.70	\$ 30,202.14	6.4%	\$ 31,002.70
Chickin, Peelin' - Sept.							
Revenue				\$ 78,000.00	\$ 71,355.00	9.3%	\$ 78,796.00
Expenses				\$ 17,664.18	\$ 18,941.39	-6.7%	\$ 17,098.52
Net Profit				\$ 60,335.82	\$ 52,413.61	15.1%	\$ 61,697.48
Workforce - June & Nov							
Revenue	\$ 16,000.00			\$ 212,277.00	\$ 213,406.00	-0.5%	\$ 29,000.00
Expenses	\$ -			\$ 88,159.29	\$ 140,526.73	-37.3%	
Net Profit	\$ 16,000.00			\$ 124,117.71	\$ 72,879.27	70.3%	\$ 29,000.00
City Future/Board Retreat - Oct							
Revenue	\$ 18,000.00			\$ 136,554.00			\$ 18,000.00
Expenses	\$ 12,930.69			\$ 75,997.28			\$ 12,930.69
Net Profit	\$ 5,069.31			\$ 60,556.72			\$ 5,069.31

Economic Development	Oct-18			Oct-17		
	Permit #	Amount	Permit #	Amount	% of \$ Change	
New Commercial Building Permits	2	\$287,218.00	2	\$5,700,841.00	0.00%	
New Residential Building Permits	20	\$5,383,159.00	35	\$9,307,594.00	-42.86%	
	Oct-18	Oct-17	% of Change	YTD		
Sales Tax \$'s	\$ 1,304,468.61	\$ 1,177,699.93	-0.7%	\$ 12,485,617.00	3.687%	
Springdale Water Utilities	27,451	27,082	1.36%			
Ozarks Electric	12,843	12,604	1.89%			
SWEPCO/AEP	16,983	16,908	0.50%			